

## **Important- READ FIRST.**

What you are getting here is my top secrets I have used to become a successful Business Professional and Master stage Hypnotist over the last 10 years. The content of this document is only for students with the Hypnotist Stage Academy and Hypnotist Entertainment organizations. Do not share the content, what you will learn within is extremely powerful and not even contained within the pages of my book "Secrets of the Stage Revealed. The Guide to Hypnosis and Stage Hypnotism. I now have accrued wealth to the sum of well over one million dollars, I own five properties and dozens of businesses and web sites. I have multiple streams of income both day and night working for me. This content has never been revealed before and I was very tempted to not give you this.

### **Lesson 1. Get Ready**

Let's focus on Wealthy, Rich and well known Hypnotists for a second.

"Raise your hand if you are one of them"

"Raise your hand if you want to be one of them"

"What is stopping or preventing you?"

So what is the secret that the very few know about that others don't?

- Luck happens when opportunity meets Planning!
- Downtime is for preparing and learning in readiness for opportunity
- Luck in life is greatly determined by your preparations before luck occurs
- Expectations set you up to be knocked down, how can we change this?
- Decide to be what you are studying- Become what you have learnt
- Control your life instead of letting it happen to you
- Learn to be here now!!
- Look where you are in your current path and see where it is leading

### **Lesson 2. Change**

You don't have to be nice to me because I'm nice to my myself

Knowledge creates possibility

In Hypnosis you must "Act as if"

(it's not faking it it is living it)

*Airline and Restaurant seat examples*

- Take complete responsibility for how you feel right now and change it if you don't like it.
- Persuasion is a game and I am getting better at it all the time
- What I believe is true
- In order for things to change, I must change
- Believe -Personal Programming - Planning - Discipline-Passion-

- Power is for use
- When I'm doing something wrong, right feels wrong.
- The quality of my life is the quality of my communication both internal and to the outside world
- I will create a greater resistance
- Create action quotas
- People like people like them and people don't like people not like them
- Build rapport-what do you do, where are you from

### **Lesson 3. Action**

- The number one way to make money and be successful is your relationships with others.
- Learn the power of relationships so that you don't have to keep learning it.
- Success is not needing a relationship with others, it is wanting one
- Imagination is more powerful than knowledge- Albert Einstein
- it is not enough to conquer, one must know how to seduce
- Communication equals wealth
- The Quality of your life is the quality of your Communication
- Thoughts are things- Money and success is made first in your mind

### **Lesson 4. Study lifelong Learning**

- Study Successful Rich Hypnotists
- Successful Rich Hypnotists create relationships
- Successful Rich Hypnotists take who they are impressed with to lunch
- Successful Rich Hypnotists make decisions quickly
- Successful Rich Hypnotists do what they love and the money follows
- Successful Rich Hypnotists are persistent and take immediate action
- Successful Rich Hypnotists understand the power of being unique and one of the best
- Successful Rich Hypnotists get paid for what they produce and not by the hour
- Successful Rich Hypnotists create a cash cow, something they are the best at or unique with
- Successful Rich Hypnotists find it easy to change their habits
- Successful Rich Hypnotists have plans instead of goals
- Successful Rich Hypnotists are always promoting, putting out in the universe what they want.
- Successful Rich Hypnotists are ALWAYS selling
- Successful Rich Hypnotists always deliver more than what is paid for or expected
- Successful Rich Hypnotists always sell a person more than what they want and never less

## **My Conclusion**

Becoming a Successful Rich Hypnotist is Easy, But So is a Neglectful Poor One.

People often ask me how I have become a successful Hypnotist and business owner in the last 10 years while many of the people I know have not. The answer is simple: The things I found to be easy to do, they found to be easy not to do. I found it easy to set the goals that could change my life. They found it easy not to. I found it easy to read the books that could affect my thinking and my ideas. They found that easy not to. I found it easy to attend the classes and the seminars, and to get around other successful people. They said it probably really wouldn't matter. If I had to sum it up, I would say what I found to be easy to do, they found to be easy not to do. Ten years later, I'm a millionaire and they are all still blaming the economy, the government, and company policies, yet they neglected to do the basic, easy things.

In fact, the primary reason most people are not doing as well as they could and should, can be summed up in a single word: neglect.

It is not the lack of money - banks are full of money. It is not the lack of opportunity - America, and much of the free World, continues to offer the most unprecedented and abundant opportunities in the last six thousand years of recorded history. It is not the lack of books " libraries are full of books " and they are free! It is not the schools " the classrooms are full of good teachers. We have plenty of ministers, leaders, counselors and advisors.

Everything we would ever need to become rich and powerful and successful Hypnotist's is within our reach. The major reason that so few take advantage of all that we have is simply neglect. Neglect is like an infection. Left unchecked it will spread throughout our entire system of disciplines and eventually lead to a complete breakdown of a potentially joy-filled and prosperous human life.

Not doing the things we know we should do causes us to feel guilty and guilt leads to an erosion of self-confidence. As our self-confidence diminishes, so does the level of our activity. And as our activity diminishes, our results inevitably decline. And as our results suffer, our attitude begins to weaken. And as our attitude begins the slow shift from positive to negative, our self-confidence diminishes even more... and on and on it goes. So my suggestion is that when giving the choice of "easy to" and "easy not to" that you do not neglect to do the simple, basic, "easy"; but potentially life-changing activities and disciplines.

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